

### "Disadvantaged Business Enterprise (DBE) Certification 101"

### Presented by: Adriana Mena, DBE Certification Specialist



# DBE Overview

### What is a DBE?

### I. Ownership

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- An independent business that is at least 51 percent owned by a socially or economically disadvantaged individual(s)
  - Socially disadvantaged individual(s) include:
    - Women, Native Americans, African Americans, Hispanic Americans, Asian-Pacific Americans and Subcontinent Asian
       Americans

### II. Personal Net Worth (PNW)

- Majority owner's personal net worth must not exceed \$1.32 million
- III. Control
  - The majority owner must control the management and daily operations

### IV. Size

• A for-profit business must meet the Small Business Administration's (SBA) size standard and not exceed \$28.48 million in gross annual receipts over a five-year average



### DBE Overview

### Different agencies recognize different certifications



### DBE Certification:

- United States Department of Transportation (US DOT) assisted contracts for highway, transit, and airport projects
- Complies with Federal Regulation 49 CFR Part 26
- II. M/WBE Certification:
  - Overseen and managed by state and local government contracting authorities



### DBE Overview

Firms with DBE Certification through one of these agencies are recognized by all the others



The Illinois Unified Certification Program (IL UCP) directory provides a reference source of certified DBE firms. The Directory lists firms in alphabetical order, including the NAICS\* codes and specialties. It provides a reference source to assist bidders/proposers in meeting DBE contract goals.



\*North American Industry Classification System (NAICS) Codes - classification of the specialties or services that a firm seeks to perform.



### Advantages of DBE Certification

- I. Company listed in the IL UCP DBE vendor directory
- II. An opportunity to participate on federally funded or assisted projects as prime contractors or subcontractors
- III. An identifier that can be used as a marketing tool for your business





# **DBE Certification Process**

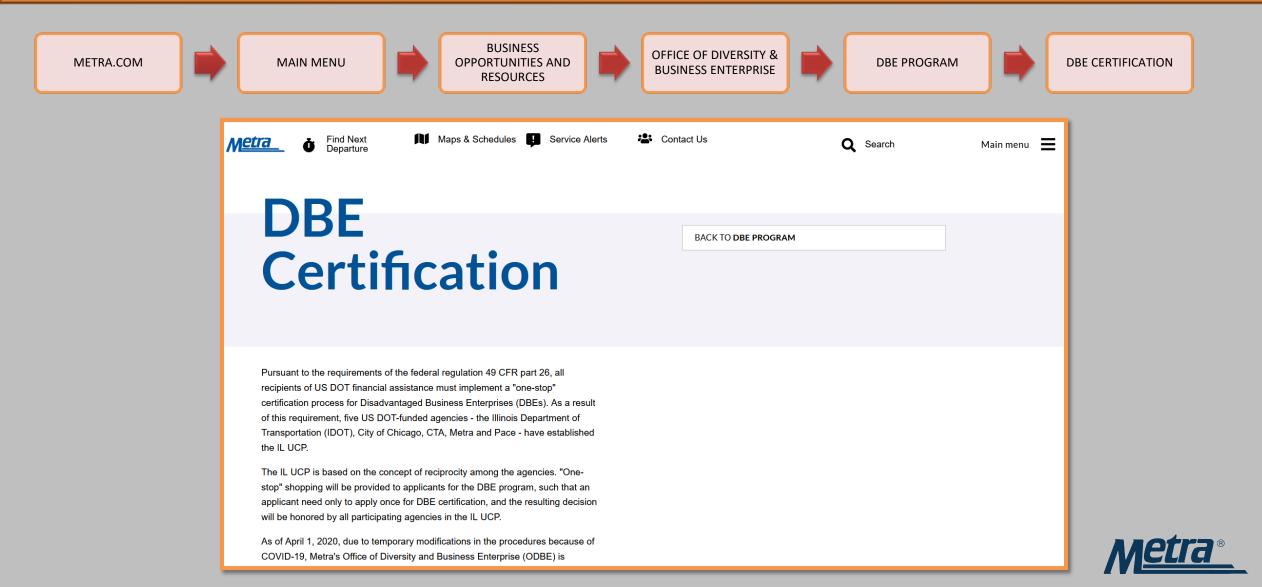
### **Determining Eligibility**

1	The certification application, Personal Net Worth (PNW) statement and supporting documents are analyzed.
2	A site visit is conducted to verity the firm's business, which includes a tour of the facility and photographs.
3	A final determination is made on whether the firm is eligible for DBE certification and the firm is notified via email.
The DBE Progra	am complies with the US DOT 49 CFR, Part 26, Subpart D, which provides the certification guidelines and procedures.

Process takes 60 to 90 days upon the receipt of all required documentation.

\*Due to COVID 19, some processes have been temporally modified.





ALC: MARKED

Section 1: <u>A. Basic Contact Information</u>		TION INFORMATION ing for certification as D	BE CACDE	BE C
(1) Contact person and Title:		(2) Legal name of firm:		
		() (5) H	Fax #: (	)
(6) E-mail:	(7) I	irm Websites:		
(8) Street address of firm (No P.O. Box):	City:	County/Parish:	State:	Zip:
(9) Mailing address of firm (if different):	City:	County/Parish:	State:	Zip:

#### **B.** Prior/Other Certifications and Applications

(10) Is your firm currently certified for any of the	following U.S. DOT programs?
DBE ACDBE Names of certifying agencies:	

 $\otimes$  If you are certified in your home state as a DBE/ACDBE, you do <u>not</u> have to complete this application for other states. Ask your state UCP about the interstate certification process.

List the dates of any site visits conducted by your home state and any other states or UCP members:

Date \_\_/ \_\_/ State/UCP Member: \_\_\_\_ Date \_\_/ \_\_/ State/UCP Member: \_\_\_\_

- (11) Indicate whether the firm or any persons listed in this application have ever been:
- (a) Denied certification or decertified as a DBE, ACDBE, 8(a), SDB, MBE/WBE firm? □ Yes □No
   (b) Withdrawn an application for these programs, or debarred or suspended or otherwise had bidding privileges denied or restricted by any state or local agency, or Federal entity? □ Yes □ No
- If yes, explain the nature of the action. (If you appealed the decision to DOT or another agency, attach a copy of the decision,

#### Section 2: GENERAL INFORMATION

A. Business Profile: (1) Give a concise description of the firm's primary activities and the product(s) or service(s) it provides. If your company offers more than one product/service, list the primary product or service first. Please use additional paper if necessary. This description may be used in our database and the UCP online directory if you are certified as a DBE or ACDBE.

(2) Applicable NAICS Codes for t	ude:			
(3) This firm was established on	/ /	(4) I/We h	ave owned this firm	1

(4)	) L	///	٧e	have	5 O W	med	this	firm	since:	



- Leave no blanks If it does not apply to you or your firm, mark the section N/A
- Ensure that the contact person is the Majority Owner of the Firm
- List of NAICS Codes can be found at <u>https://www.census.gov/naics/</u>



- !
- As owner of the firm, you are also considered an employee of the firm
- Include the gross receipts of any affiliate firm, if there is none, mark N/A
- Include any supporting documentation for any cosharing of business resources

(5) Method of acquisition (Check all that apply):

Started new business
 Bought existing business
 Inherited business
 Gifted
 Merger or consolidation
 Other (explain)



(6) Is your firm "for profit"? □Yes Federal Tax ID#  $N_0 \rightarrow \otimes STOP!$  If your firm is NOT for-profit, then you do NOT qualify for this program and should not fill out this application.

- (7) Type of Legal Business Structure: (check all that apply):
  - Sole Proprietorship
  - Limited Liability Partnership
  - Partnership Corporation
  - Limited Liability Company Other, Describe

(8) Number of employees: Full-time Part-time Seasonal

Total

(Provide a list of employees, their job titles, and dates of employment, to your application).

(9) Specify the firm's gross receipts for the last 3 years. (Submit complete copies of the firm's Federal tax returns for each year. If there are affiliates or subsidiaries of the applicant firm or owners, you must submit complete copies of these firms' Federal tax returns).

Year	Gross Receipts of Applicant Firm \$	Gross Receipts of Affiliate Firms \$
Year	Gross Receipts of Applicant Firm \$	Gross Receipts of Affiliate Firms \$
Year	Gross Receipts of Applicant Firm \$	Gross Receipts of Affiliate Firms \$

#### B. Relationships and Dealings with Other Businesses

(1) Is your firm co-located at any of its business locations, or does it share a telephone number, P.O. Box, office or storage space, yard, warehouse, facilities, equipment, inventory, financing, office staff, and/or employees with any other business, organization, or entity? I Yes I No

If Yes, explain the nature of your relationship with these other businesses by identifying the business or person with whom you have any formal, informal, written, or oral agreement. Also detail the items shared

(2) Has any other firm had an ownership interest in your firm at present or at any time in the past? Yes I No If Yes, explain

(3) At present, or at any time in the past, has your firm:

(a) Ever existed under different ownership, a different type of ownership, or a different name? ☐ Yes ☐ No (b) Existed as a subsidiary of any other firm? ☐ Yes ☐ No

(c) Existed as a partnership in which one or more of the partners are/were other firms? I Yes I No

(d) Owned any percentage of any other firm? I Yes I No

(e) Had any subsidiaries? 🗌 Yes 🔲 No

(f) Served as a subcontractor with another firm constituting more than 25% of your firm's receipts?  $\Box$  Yes  $\Box$  No (If you answered "Yes" to any of the questions in (2) and/or (3)(a)-(f), you may be asked to provide further details and explain whether the arrangement continues).



Section 3: MAJORIT A. Identify the majority owner of the firm holding	TY OWNER INFORMATION 51% or more ownership interest.	
(1) Full Name: (2) Title:	(3) Home Phone #:	
	( )	B. Additional Owner Information
(4) Home Address (Street and Number):	City: State: Zip:	(1) Describe familial relationship to other owners and employees:
	(8) Number of years as owner:	
(5) Gender: 🗖 Male 📮 Female	(9) Percentage owned:% Class of stock owned:Date acquired	(2) Does this owner perform a management or supervisory function for any other business?  Yes  No
(6) Ethnic group membership (Check all that apply):		If Yes, identify: Name of Business: Function/Title:
Black	(10) Initial investment to Type Dollar Value	(3)(a) Does this owner own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership
Hispanic	acquire ownership Cash \$	interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.) 🔲 Yes 🔲 No
Asian Pacific	interest in firm: Real Estate \$ Equipment \$	Identify the name of the business, and the nature of the relationship, and the owner's function at the firm:
□ Native American	Other \$	
Subcontinent Asian	Describe how you acquired your business:	
Other (specify)	Started business myself.	(b) Does this owner work for any other firm, non-profit organization, or engage in any other activity more
(7) U.S. Citizenship: U.S. Citizen	□ It was a gift from:	than 10 hours per week? If yes, identify this activity:
Lawfully Admitted Permanent Resident	I bought it from:	(4)(a) What is the personal net worth of this disadvantaged owner applying for certification? \$
a Lawidity Admitted Permanent Resident	I inherited it from:	
	□ Other	(b)Has any trust been created for the benefit of this disadvantaged owner(s)? 🔲 Yes 🔲 No
	(Attach documentation substantiating your investment)	(If Yes, you may be asked to provide a copy of the trust instrument).

- Ensure that the initial investment matches your supporting documentation
- Include a stated explaining any managerial work or ownership done for another firm
- Include a copy of the trust agreement

(5) Do any of your immediate family members, managers, or employees own, manage, or are associated with another company? Yes No If Yes, provide their name, relationship, company, type of business, and indicate whether they own or manage the company: (*Please attach extra sheets, if needed*):

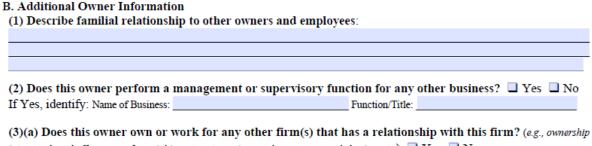


#### Section 3: OWNER INFORMATION, Cont'd.



A. Identify all individuals, firms, or holding companies that hold LESS THAN 51% ownership interest in the firm (Attach separate sheets for each additional owner)

(1) Full Name:	(2) Title:		(3) Home Phone #:
			(
(4) Home Address (Street and Number):	1	City:	State: Zip:
(5) Gender: A Male Female		(8) Number of year	rs as owner:
()		(9) Percentage own	
(6) Ethnic group membership (Check	all that apply)		ed: Date acquired
Black		(10) Initial inves	
Hispanic		to acquire ownersl	
Asian Pacific		interest in firm:	Cash \$
Native American			Real Estate \$
Subcontinent Asian			Equipment \$ Other \$
Other (specify)			5 Stiller 5
		Describe how you a	equired your business:
(7) U.S. Citizenship:		Started business	
U.S. Citizen	1	It was a gift from	
Lawfully Admitted Permanent Residence	dent	I bought it from:	
		I inherited it from	n:
		Other	
		(Attach documentatio	n substantiating vour investment)



(3)(a) Does this owner own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.)  $\Box$  Yes  $\Box$  No Identify the name of the business, and the nature of the relationship, and the owner's function at the firm:

(b) Does this owner work for any other firm, non-profit organization, or engage in any other activity more than 10 hours per week? If yes, identify this activity:

(4)(a) What is the personal net worth of this disadvantaged owner applying for certification? \$

(b)Has any trust been created for the benefit of this disadvantaged owner(s)? Yes No (If Yes, you may be asked to provide a copy of the trust instrument).

(5) Do any of your immediate family members, managers, or employees own, manage, or are associated with another company? Yes No If Yes, provide their name, relationship, company, type of business, and indicate whether they own or manage the company: (*Please attach extra sheets, if needed*):

- If no other owners, mark this section N/A
- Ensure to list the other owner's ethnic group
- If the firm is owned 50/50, each owner needs to fill out an owner information form and Personal Net Worth Statement



#### Section 4: CONTROL

A. Identify your firm's Officers and Board of Directors (If additional space is required, attach a separate sheet)

	Name	Title	Date		Abares 0
			Appointed	Ethnicity	Gender
(1) Officers of the Company	(a)				
	(b)				
	(c)				
	(d)				
(2) Board of Directors	(a)				
	(b)				
	(c)				
	(d)				

(3) Do any of the persons listed above perform a management or supervisory function for any other business? Yes I No If Yes, identify for each:

Person:	Title:
Business:	Function:
Person:	Title:
Business:	Function:

(4) Do any of the persons listed in section A above own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.)
Yes I No
If Yes, identify for each:

Firm Name:	
Nature of Bu	siness Relationship:

Person:



- If your firm is a corporation, ensure that the Board of Director here, match the number of directors required listed in the firm's Bylaws
- If the firm is does not have another owner, list n/a in the minority owner section

**B.** Duties of Owners, Officers, Directors, Managers, and Key Personnel **1.** Complete for all Owners who are responsible for the following functions of the firm (Attach separate sheets as needed).

		Majority Owner (51% or more)										Minority Owner (49% or less)								
A= Always	S = Seldom											Name:								
F = Frequently	N = Never	Tit										Title								
7		Per	cent	Ow	ned	:						Perc	ent	Own	ed:_					
Sets policy for comp of operations	any direction/scope	Α		F			S		Ν			A		F		s		]	Ν	
Bidding and estimate	ing	Α		F			S		Ν			Α		F		S			Ν	
Major purchasing de	cisions	Α		F			S		Ν			Α		F		S			Ν	
Marketing and sales		Α		F			S		Ν			Α		F		S			Ν	
Supervises field oper	rations	Α		F			S		Ν			Α		F		S			Ν	
Attend bid opening a	and lettings	Α		F			S		Ν			Α		F		S			Ν	
Perform office mana	gement (billing,	Α		F			S		Ν			Α		F		S			Ν	
accounts receivable/	payable, etc.)				_					_										
Hires and fires mana	gement staff	Α		F			S		Ν			Α		F		S			Ν	
Hire and fire field st	aff or crew	Α		F	$\Box$		S		Ν			Α		F		S			Ν	
Designates profits spending or investment		Α		F			S		Ν			Α		F		S			Ν	
Obligates business by contract/credit		Α		F			S		Ν			Α		F		S			Ν	
Purchase equipment		Α		F			S		Ν			Α		F		S			Ν	
Signs business check	CS .	Α		F			S		Ν			Α		F		S			Ν	



2. Complete for all Officers, Directors, Managers, and Key Personnel who are responsible for the following functions of the firm. (Attach separate sheets as needed).



······································																				100 C 100
	Officer/Director/Manager/Key Personnel						sonnel	Off	ice	r/Di	rect	or/N	lan	age	r/ Key	y Pe	ersonnel			
A= Always S = Seldom	Na	me	:								Name:									
F = Frequently N = Never		Fitle:					Title:													
i irequency it iterer	Rad	ce a	and	l Ge	nde	r:					Race and Gender:									
	Per	cer	ıt (	Own	ied:			_			Per	cer	t Ov	vne	d:					
Sets policy for company direction/scope	Α			F			S	Ν			Α	I			S			Ν		
of operations																				
Bidding and estimating	Α			F			S	Ν			Α	I	2		S			Ν		
Major purchasing decisions	Α			F			S	Ν			Α	I	7		S			Ν		
Marketing and sales	Α			F			S	Ν			Α	Ι			S			Ν		
Supervises field operations	Α			F			S	Ν			Α	Ι	;		S			Ν		
Attend bid opening and lettings	Α			F			S	Ν			Α	I	7		S			Ν		
Perform office management (billing,	Α			F			S	Ν			Α	I			S			Ν		
accounts receivable/payable, etc.)					_					-										
Hires and fires management staff	Α			F			S	Ν			Α	ł	7		S			Ν		
Hire and fire field staff or crew	Α			F			S	Ν			Α	I	7		S			Ν		
Designates profits spending or investment	Α			F			S	Ν			Α	Ι	2		S			Ν		
Obligates business by contract/credit	Α			F			S	Ν			Α	I	2		S			Ν		
Purchase equipment	Α			F			S	Ν			Α	I			S			Ν		
Signs business checks	Α			F		T	S	N			A	I	7		S			Ν		

Do any of the persons listed in B1 or B2 perform a management or supervisory function for any other business? If Yes, identify the person, the business, and their title/function:

Do any of the persons listed above own or work for any other firm(s) that has a relationship with this firm? (e.g., ownership interest, shared office space, financial investments, equipment, leases, personnel sharing, etc.) If Yes, describe the nature of the business relationship:



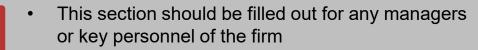
C. Inventory: Indicate your firm's inventory in the following categories (Please attach additional sheets if needed):=

1. Equipment and Vehicles

Make and Model	Current Value	Owned or Leased by Firm or Owner?	Used as collateral?	Where is item stored?
1				
2.				
3.				
4.				
5.				
6				
7				
8.				
9.				

#### 2. Office Space

Street Address Owned or Leased by Firm or Owner? Current Value of Property or Lease



- If the firm only has office equipment, mark n/a here
- If the firm is located at the owner home, list the information for the home



OF TRAC

3. Storage Space (Provide signed lease agreen	nents for the properties listed)	
Street Address	Owned or Leased by Firm or Owner?	Current Value of Property or Lease
D. Does your firm rely on any other firm E. Financial/Banking Information (Provid	le bank authorization and signature of	cards)
Name of bank:	City and State:	
The following individuals are able to sign	checks on this account:	
Name of bank: The following individuals are able to sign	City and State:	
Bonding Information: If you have bondin Aggregate limit \$	ng capacity, identify the firm's bo Project limit \$	onding aggregate and project limits:

- If applicable, provide a copy of any bonding letter
- If applicable, provide copies of any loan agreements for outstanding loans
- Ensure that the firm has all the licenses or permits required by the State or City or Village that the firm is in

F. Identify all sources, amounts, and purposes of money loaned to your firm including from financial institutions. Identify whether you the owner and any other person or firm loaned money to the applicant DBE/ACDBE. Include the names of any persons or firms guaranteeing the loan, if other than the listed owner. (*Provide copies of signed loan agreements and security agreements*).

Name of Source	Address of Source	Name of Person Guaranteeing the Loan	Original Amount	Current Balance	Purpose of Loan
1					
2					
3					

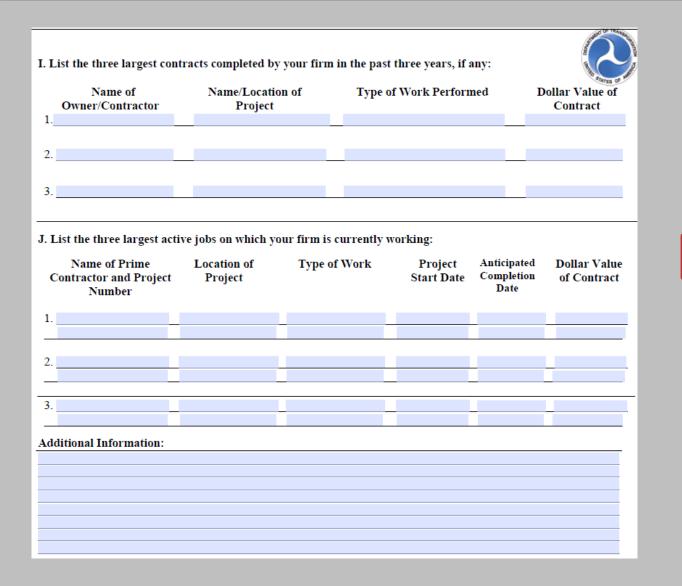
G. List all contributions or transfers of assets to/from your firm and to/from any of its owners or another individual over the past two years (*Attach additional sheets if needed*):

Contribution/Asset	Dollar Value	From Whom Transferred	To Whom Transferred	Relationship	Date of Transfer
1					
2					
3.					

**H.** List current licenses/permits held by any owner and/or employee of your firm (e.g. contractor, engineer, architect, etc.)(Attach additional sheets if needed):

Name of License/Permit Holder	Type of License/Permit	Expiration Date	State
1			
2.			
3			





- Pr
- Provide a copy of the three largest active contracts the firm is currently working on
  - If the firm is not currently working on a project, provide a signed statement explaining the reason



#### SECTION 5 - AIRPORT CONCESSION (ACDBE APPLICANTS ONLY)



A. I am applying for ACDBE certification to: (check all that apply)

□ Operate a concession at an airport □ Supply a good or service to an airport concessionaire

B. Does the applicant firm own/operate any off-airport locations? Yes No If Yes, identify the following

Type of Business (e.g., F&B, News & Gift, Retail, Duty Free, Advertising, etc.)	Lease Term (years)	Lease Start Date	Address / Location	Annual Gross Receipts Generated

C. Does the applicant firm currently own/operate any <u>airport</u> concession locations?  $\Box$  Yes  $\Box$  No If Yes, supply the following information:

Airport Name	Concession Type (e.g., F&B, News & Gift, Retail, Duty Free, Advertising, etc.)	Number of Leases	Number of Locations	Annual Gross Receipts Generated	Lease Type (e.g. Direct Lease, Subcontract Management Agreement, etc. enter all that apply to the leases listed)



- If your firm is wishing to received ACDBE certification, you will have to apply to the City Of Chicago
- If your firm is not wishing to apply for ACDBE certification, mark n/a on this page
- **D.** Does the applicant firm have any affiliates? **Y**es **No** If Yes, provide the following information concerning any locations owned/operated by affiliate firms.

Airport Name	Concession Type (e.g., F&B, News & Gift, Retail, Duty Free, Advertising, etc.)	Number of Leases	Number of Locations	Annual Gross Receipts Generated	Lease Type (e.g. Direct Lease, Subcontract Management Agreement, etc. enter all that apply to the leases listed)

E. Is the ACDBE applicant firm a participant in any joint ventures? Yes No If Yes, attach all original and any amended Joint Venture Agreements and any amendments to the agreements.



have read and understood all of the questions in this application and that all of the foregoing information and statements submitted in this application and its attachments and supporting documents are true and correct to the best of my knowledge, and that all responses to the questions are full and complete, omitting no material information. The responses include all material information necessary to fully and accurately identify and explain the operations, capabilities and pertinent history of the named firm as well as the ownership, control, and affiliations thereof.

I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application, and I authorize such agency to contact any entity named in the application, and the named firm's bonding companies, banking institutions, credit agencies, contractors, clients, and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility.

I agree to submit to government audit, examination and review of books, records, documents and files, in whatever form they exist, of the named firm and its affiliates, inspection of its places(s) of business and equipment, and to permit interviews of its principals, agents, and employees. I understand that refusal to permit such inquiries shall be grounds for denial of certification.

If awarded a contract, subcontract, concession lease or sublease, I agree to promptly and directly provide the prime contractor, if any, and the Department, recipient agency, or federal funding agency on an ongoing basis, current, complete and accurate information regarding (1) work performed on the project; (2) payments; and (3) proposed changes, if any, to the foregoing arrangements.

I agree to provide written notice to the recipient agency or Unified Certification Program of any material change in the information contained in the original application within 30 calendar days of such change (e.g., ownership changes, address/telephone number, personal net worth exceeding \$1.32 million, etc.). I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.

I certify that I am a socially and economically disadvantaged individual who is an owner of the above-referenced firm seeking certification as a Disadvantaged Business Enterprise or Airport Concession Disadvantaged Business Enterprise. In support of my application, I certify that I am a member of one or more of the following groups, and that I have held myself out as a member of the group(s): (Check all that apply):

Female
 Black American
 Hispanic American
 Native American
 Asian-Pacific American
 Subcontinent Asian American
 Other (specify)

I certify that I am socially disadvantaged because I have been subjected to racial or ethnic prejudice or cultural bias, or have suffered the effects of discrimination, because of my identity as a member of one or more of the groups identified above, without regard to my individual qualities.

I further certify that my personal net worth does not exceed \$1.32 million, and that I am economically disadvantaged because my ability to compete in the free enterprise system has been impaired due to diminished capital and credit opportunities as compared to others in the same or similar line of business who are not socially and economically disadvantaged.

I declare under penalty of perjury that the information provided in this application and supporting documents is true and correct.



NOTARY CERTIFICATE

#### AFFIDAVIT OF CERTIFICATION

This form must be signed and notarized for each owner upon which disadvantaged status is relied.

A MATERIAL OR FALSE STATEMENT OR OMISSION MADE IN CONNECTION WITH THIS APPLICATION IS SUFFICIENT CAUSE FOR DENIAL OF CERTIFICATION, REVOCATION OF A PRIOR APPROVAL, INITIATION OF SUSPENSION OR DEBARMENT PROCEEDINGS, AND MAY SUBJECT THE PERSON AND/OR ENTITY MAKING THE FALSE STATEMENT TO ANY AND ALL CIVIL AND CRIMINAL PENALTIES AVAILABLE PURSUANT TO APPLICABLE FEDERAL AND STATE LAW.



- Make sure this page is signed and notarized
- If the firm is owned 50/50, each owner needs to fill out, sign, and notarize a page





#### UNIFORM CERTIFICATION APPLICATION SUPPORTING DOCUMENTS CHECKLIST



In order to complete your application for DBE or ACDBE certification, you must attach copies of all of the following REQUIRED documents. A failure to supply any information requested by the UCP may result in your firm denied DBE/ACDBE certification.

#### Required Documents for All Applicants

Résumés (that include places of employment with corresponding dates), for all owners, officers, and key personnel of the applicant firm

Personal Net Worth Statement for each socially and economically disadvantaged owners who the applicant firm relies upon to satisfy the Regulation's 51% ownership requirement.

Personal Federal tax returns for the past 3 years, if applicable, for each disadvantaged owner

■ Federal tax returns (and requests for extensions) filed by the firm and its affiliates with related schedules, for the past 3 years.

Documented proof of contributions used to acquire ownership for each owner (e.g., both sides of cancelled checks)

 Signed loan and security agreements, and bonding forms
 List of equipment and/or vehicles owned and leased including VIN numbers, copy of titles, proof of ownership, insurance cards for each vehicle.

 Title(s), registration certificate(s), and U.S. DOT numbers for each truck owned or operated by your firm
 Licenses, license renewal forms, permits, and haul authority forms

Descriptions of all real estate (including office/storage space, etc.) owned/leased by your firm and documented proof of ownership/signed leases

Documented proof of any transfers of assets to/from your firm and/or to/from any of its owners over the past 2 years
 DBE/ACDBE and SBA 8(a), SDB, MBE/WBE certifications, denials, and/or decertification's, if applicable; and any U.S. DOT appeal decisions on these actions.
 Bank authorization and signatory cards
 Schedule of salaries (or other remuneration) paid to all officers, managers, owners, and/or directors of the firm
 List of all employees, job titles, and dates of employment.
 Proof of warehouse/storage facility ownership or lease

arrangements

#### Partnership or Joint Venture

Original and any amended Partnership or Joint Venture Agreements

#### Corporation or LLC

Official Articles of Incorporation (signed by the state official)

Both sides of all corporate stock certificates and your

firm's stock transfer ledger

Shareholders' Agreement(s)

□ Minutes of all stockholders and board of director's meetings

Corporate by-laws and any amendments
 Corporate bank resolution and bank signature cards
 Official Certificate of Formation and Operating Agreement with any amendments (for LLCs)

Suppliers

□ List of product lines carried and list of distribution equipment owned and/or leased

#### **Optional Documents to Be Provided on Request**

The certifying agency to which you are applying may require the submission of the following documents. If requested to provide these document, you must supply them with your application or at the on-site visit.

Proof of citizenship

Insurance agreements for each truck owned or operated by your firm

□ Audited financial statements (if available)

Trust agreements held by any owner claiming

disadvantaged status

■ Year-end balance sheets and income statements for the past 3 years (*or life of firm, if less than three years*)



- If any of the items requested do not apply to your organization, provide a signed statement listing the items not applicable
- An optional document that will be requested is the year-end balance sheet and income statements for the past 3 years



# Personal Net Worth Statement



- Complete this form to only include what is personally owned by individual applying for **DBE** certification
- If the assets or liability is co-owned, please make a note and on this page only include your portion
- If an item required additional information, • complete each section as listed by the item
- The real estate portion should not include • any amounts related to the owner's primary residence
- Ensure that the Net Worth is calculated • (Total Assets – Total Liabilities = Net Worth)



U.S. Department of Transportation

As of

Personal Net Worth Statement For DBE/ACDBE Program Eligibility OMB APPROVAL NO: 2105-0510 EXPIRATION DATE: 10/31/2021

is used by all participants in the U.S. Department of Transportation's Disadvantaged Business Enterprise (DBE) and Airport Concession DBE (ACDBE) Programs. Each individual owner of a firm applying to participate as a DBE or ACDBE, whose ownership and control are relied upon for DBE certification must complete this form. Each person signing this form authorizes the certifying agency to make inquiries as necessary to verify the accuracy of the statements made. The agency you apply to will use the information provided to determine whether an owner is economically disadvantaged as defined in the DBE program regulations 49 C.F.R. Parts 23 and 26. Return form to appropriate certifying agency, not U.S. DOT.

Applicant Name:			
Residence: (As reported to the IRS) Address, City, State and Zip Code			Residence Phone
Business Name of Applicant Firm			Business Phone
Marital Status: □Single, □Married, □Divorced, □Union	Spouse's Full N	ame:	
ASSETS	(Omit Cents)	LIABILITIES	(Omit Cents)

ASSETS	(Omit Cents)	LIABILITIES	(Omit Cents)
Cash and Cash Equivalents	\$	Loan on Life Insurance (Complete Section 5)	s
Retirement Accounts (IRAs, 401Ks, 403Bs, Pensions, etc.) (Report full value minus tax and interest penalties that would apply if assets were distributed today) (Complete Section 3)	\$	Mortgages on Real Estate Excluding Primary Residence Debt (Complete Section 4)	\$
Brokerage, Investment Accounts	\$		
Assets Held in Trust	\$	Notes, Obligations on Personal Property (Complete Section 6)	S
Loans from You to the Firm, Other Entities, Individuals, & Other Receivables (Complete Section 6)	\$	Notes & Accounts Payable to Banks and Others (Complete Section 2)	\$
Real Estate Excluding Primary Residence (Complete Section 4)	\$	Other Liabilities (Complete Section 8)	\$
Life Insurance (Cash Surrender Value Only) (Complete Section 5)	\$	Unpaid Taxes (Complete Section 8)	S
Other Personal Property and Assets (Complete Section 6)	\$		
Business Interests Other Than the Applicant Firm (Complete Section 7)	\$		
Total Assets	\$		
		Total Liabilities	\$
		NET WORTH	



### Personal Net Worth Statement

#### Section 2. Notes Payable to Banks and Others

Name of Noteholder(s)	Original Balance	Current Balance	Payment Amount	Frequency (monthly, etc.)	How Secured or Endorsed Type of Collateral
			I		

Section 3. Brokerage and custodial accounts, stocks, bonds, retirement accounts. (Full Value) (Use attachments if necessary).

Name of Security / Brokerage Account / Retirement Account	Cost	Market Value Quotation/Exchange	Date of Quotation/Exchange	Total Value



- Complete each corresponding section with the information that matches page 1 of the Personal Net Worth Statement
- The primary residence should be listed on section 4, but the amount is not included on page 1)

#### Section 4. Real Estate Owned (Including Primary Residence, Investment Properties, Personal Property Leased or Rented for Business Purposes, Farm Properties, or any Other Income Producing property). (List each parcel separately. Add additional sheets if necessary).

	Primary Residence	Property B	Property C
Type of Property			
Address			
Date Acquired and Method of Acquisition (purchase, inherit, divorce, gift, etc.)			
Names on Deed			
Purchase Price			
Present Market Value			
Source of Market Valuation			
Name of all Mortgage Holders			
Mortgage Acc. # and balance (as of date of form)			
Equity line of credit balance			
Amount of Payment Per Month/Year (Specify)			

Section 5. Life Insurance Held (Give face amount and cash surrender value of policies, name of insurance company and beneficiaries).						
Insurance Company	Face Value	Cash Surrender Amount	Beneficiaries	Loan on Policy Information		



### Personal Net Worth Statement

Type of Property or Asset	Total Present Value	Amount of Liability (Balance)	Is this asset insured?	Lien or Note amount and Terms of Payment
Automobiles and Vehicles (including recreation vehicles, motorcycles, boats, etc.) Include personally owned vehicles that are leased or rented to businesses or other individuals.				
Household Goods / Jewelry				
Loans from Owner to Firm, Other Entities, Individuals				
Other (List)				
Accounts and Notes Receivables				

Section 7. Value of Other Business Investments, Other Businesses Owned (excluding applicant firm) Sole Proprietorships, General Partners, Joint Ventures, Limited Liability Companies, Closely-held and Public Traded Corporations

Section 8. Other Liabilities and Unpaid Taxes (Describe)

Section 6. Other Personal Property and Assets (Use attachments as necessary)

Section 9. Transfer of Assets: Have you within 2 years of this personal net worth statement, transferred assets to a spouse, domestic partner, relative, or entity in which you have an ownership or beneficial interest including a trust? Yes  $\Box$  No  $\Box$  If yes, describe.

I declare under penalty of perjury that the information provided in this personal net worth statement and supporting documents is complete, true and correct. I certify that no assets have been transferred to any beneficiary for less than fair market value in the last two years. I recognize that the information submitted in this application is for the purpose of inducing certification approval by a government agency. I understand that a government agency may, by means it deems appropriate, determine the accuracy and truth of the statements in the application and this personal net worth statement, and I authorize such agency to contact any entity named in the application or this personal financial statement, including the names banking institutions, credit agencies, contractors, clients, and other certifying agencies for the purpose of verifying the information supplied and determining the named firm's eligibility. I acknowledge and agree that any misrepresentations in this application or in records pertaining to a contract or subcontract will be grounds for terminating any contract or subcontract which may be awarded; denial or revocation of certification; suspension and debarment; and for initiating action under federal and/or state law concerning false statement, fraud or other applicable offenses.

Date

Signature (DBE/ACDBE Owner)

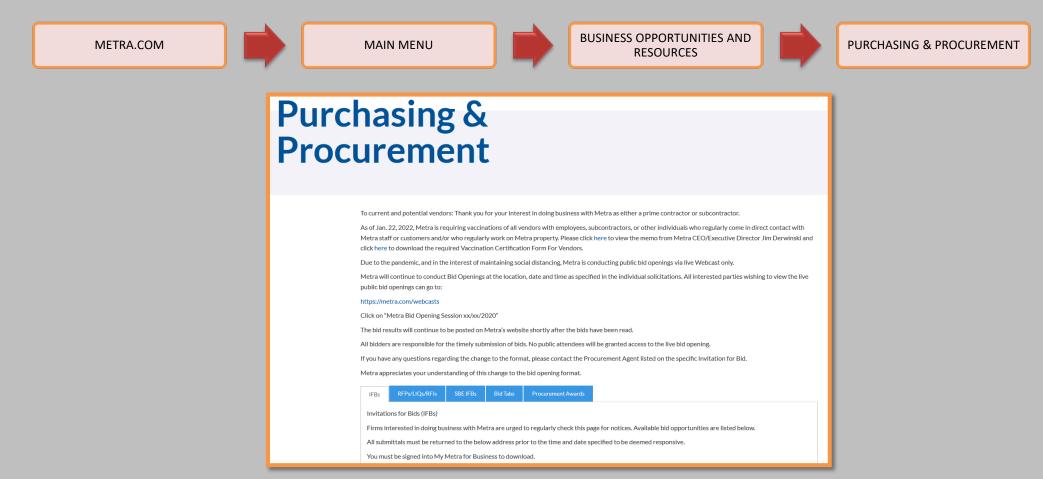
NOTARY CERTIFICATE: (Insert applicable state acknowledgment, affirmation, or oath)



- Make sure this page is signed and notarized
- If the firm is owned 50/50, each owner needs to fill out, sign, and notarize their own Personal Net Worth Statement
- List any affiliate business(es) owned on section 7



### **Contract Opportunities**

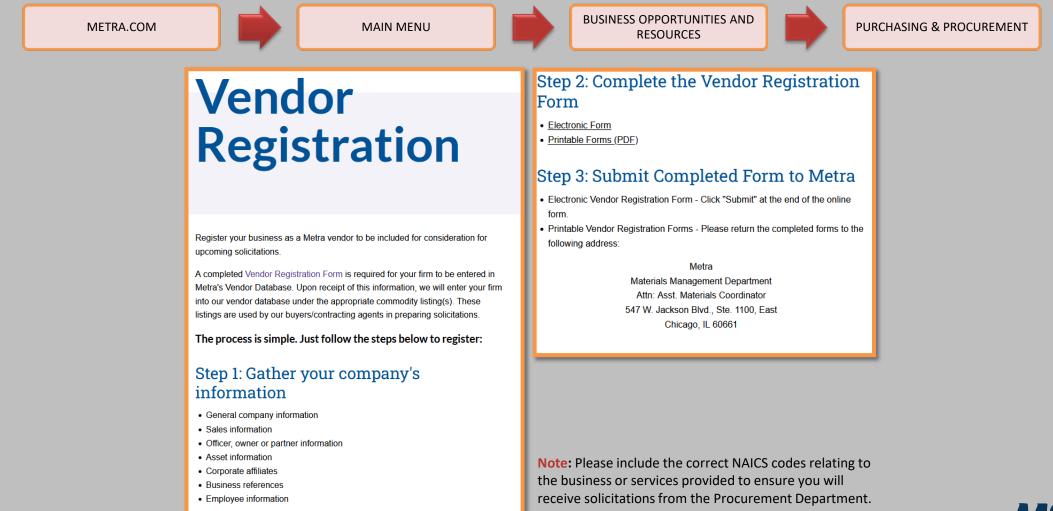


#### **Annual Procurement Plan**

The Procurement Plan, updated quarterly, identifies potential contracting opportunities for goods and services anticipated by Metra Departments such as Engineering, Mechanical, Fleet and Facility Management, Finance, Information Systems and Materials and Stores. This document also includes information about vendor registrations and how Metra ensures that small, minority and women-owned businesses have equal opportunity to receive and participate in Metra contracts. Review <u>Metra's Annual</u> <u>Procurement Plan</u> here.



### How To Register As A Vendor









# QUESTIONS



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